

MARKET STATS - ACTIVE AND SOLD - 11/30/2017

Statistical Information compiled from NWMLS - (10/31/2017 Statistics in Parenthesis)

CURRENT ACTIVE LISTINGS (17) 23 TOTAL ACTIVE LISTINGS): IN TOWN (UNDER 40,000 SQ. FT.) - STICK BUILT ONLY

| Under \$200,000 | \$200,001 - \$250,000 | \$250,001 - \$300,000 | \$300,001 - \$350,000 | \$350,001 - \$400,000 | Over \$400,000 |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------|
| (7) 10 | (0) 3 | (4) 3 | (3) 3 | (2) 2 | (2) 1 |
| 1 under \$100K | 1 200k-\$225k | | | | |
| 0 \$100K - \$150K | 2 225K - \$250K | | | | |
| 9 \$150K - \$200K | | | | | |
| (2 in Kittitas/Thorp) | | | | | |



CURRENT PENDING LISTINGS - Includes Pending, Pending Inspection and Contingent (35) 28 Total: IN TOWN (UNDER 40,000 SQ. FT.) - STICK BUILT ONLY

| Under \$200,000 | \$200,001 - \$250,000 | \$250,001 - \$300,000 | \$300,001 - \$350,000 | \$350,001 - \$400,000 | Over \$400,000 |
|-----------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------|
| (5) 6 | (13) 11 | (4) 7 | (10) 2 | (3) 2 | (0) 0 |
| 2 Pending Insp | 6 Pending Insp | 2 Pending Insp | 1 Pending Inp | 2 Pending | |
| 4 Pending | 5 Pending | 4 Pending | 1 Pending | | |
| | | 1 Cont. | | | |

CURRENT SOLDS - Last Six Months (206) 194* Total Solds IN TOWN (UNDER 40,000 SQ. FT.) - STICK BUILT ONLY

| Under \$200,000 | \$200,001 - \$250,000 | \$250,001 - \$300,000 | \$300,001 - \$350,000 | \$350,001 - \$400,000 | Over \$400,000 |
|---------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------|
| (38) 31 | (75) 73 | (61) 56 | (25) 27 | (6) 6 | (1) 1 |
| 1 under \$100k | | | | | |
| 5 \$100K - \$150k | | | | | |
| 25 \$150 - \$200k | | | | | |
| (8 in Kittitas and Thorp) | | | | | |

*42 Unlisted sales included.

**CURRENT ACTIVE LISTINGS (45) 43 TOTAL ACTIVE LISTINGS:
IN COUNTRY (OVER 40,000 SQ. FT.) - STICK BUILT ONLY (Includes all of Grasslands)**

| Under \$200,000 | \$200,001 - \$250,000 | \$250,001 - \$300,000 | \$300,001 - \$350,000 | \$350,001 - \$400,000 | Over \$400,000 |
|-----------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------|
| (1) 1 | (4) 2 | (2) 3 | (7) 8 | (1) 2 | (30) 28 |
| | | | | | 6 400k - \$450k |
| | | | | | 6 450k - \$500k |
| | | | | | 15 500k - 1m |

**CURRENT PENDING LISTINGS -Includes Pending, Pending Inspection and Contingent (19) 12 Total:
IN COUNTRY (OVER 40,000 SQ. FT.) - STICK BUILT ONLY**

| Under \$200,000 | \$200,001 - \$250,000 | \$250,001 - \$300,000 | \$300,001 - \$350,000 | \$350,001 - \$400,000 | Over \$400,000 |
|-----------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------|
| (0) 0 | (1) 0 | (1) 0 | (2) 3 | (2) 0 | (13) 9 |
| | | | 1 Pending Insp | | 1 Pending Insp. |
| | | | 2 Pending | | 7 Pending |
| | | | | | 2 Cont. |

CURRENT SOLDS - Last Six Months (72) 74 Total Solds:
IN COUNTRY (OVER 40,000 SQ. FT.) - STICK BUILT ONLY**

| Under \$200,000 | \$200,001 - \$250,000 | \$250,001 - \$300,000 | \$300,001 - \$350,000 | \$350,001 - \$400,000 | Over \$400,000* |
|-----------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------|
| (2) 2 | (3) 3 | (10) 8 | (9) 9 | (20) 19 | (28) 33 |
| | | | | | 20 \$400K-\$500K |
| | | | | | 13 \$500K + |

*2011-2017: 21 Sales at \$575,000 to \$625,000 13 sales over \$625,000 - No other sales \$575,000+ since 1/1/2011 80 months.

** Includes 5 Unlisted sales

CURRENT ACTIVE , PENDING, OR SOLD CONDOMINIUM (2 ACTIVE)

2 Active
\$329,950-\$359,950

0 Contingent

1 Pending

5 Solds - Last 6 months*
\$133,000-\$322,281

No Canyon River Ranch fractional Actives or Solds taken into consideration

CURRENT ACTIVE , PENDING, SOLD MANUFACTURED HOMES IN PARK OR ON OWN LAND (1 TOTAL ACTIVE)

1 Active

8 Pending All Types

26 Solds last 6 months

1* Under \$200K

\$119,000-\$295,000

\$27,000 - \$339,500

0 \$200K - \$250K

1 \$250K - \$350K

0 \$350K+

***0 in park**

CURRENT ACTIVE , PENDING, OR SOLD FARM/RANCH (17 ACTIVE TOTAL FARM/RANCH)

17 Active
Improved and Unimproved

Pending All Types
1 pending

46 sold 2015 - 9/2017 (19 FSBO-19 Realtor Assisted)

CURRENT ACTIVE , PENDING, OR SOLD MULTI-FAMILY (4 TOTAL MULTI-FAMILY)

4 Active
\$269,000-\$979,500

1 Pending All Types

4 Solds - last six months
\$252500-\$330,000

CURRENT ACTIVE, PENDING, SOLD LOTS AND ACREAGES - (114) 107 total Active Listings*
 (Numbers from 10/31/2017 in parenthesis)

| <u>LOT/ACREAGE SIZE</u> | <u>ACTIVE</u> | <u>PENDING ALL TYPES</u> | <u>SOLD LAST 6 MO.</u> | <u>LOTS AND ACREAGE BY PRICE BREAKDOWN</u> | |
|-----------------------------------|---------------------------------|--------------------------|---------------------------|--|---------|
| Lots in town up to 40,000 sq. ft. | (0) 0 | (0) 0 | (3) 3 | Price | No. |
| 1 - 3 acres | (21) 17 \$28,000- \$135,000 | (2) 0 | (14) 14 \$64k - \$110k | Under \$50,000 | (24) 23 |
| 3.01 - 5 acres | (24) 22 \$30,000 - \$167,000 | (3) 1 \$415k | (19) 18 \$28k-\$169k | \$50,000 - \$75,000 | (22) 17 |
| 5.01 - 10 acres | (28) 29 \$48,000 - \$399,000 | (3) 3 \$80k-\$159k | (13) 13 \$15k-\$155k | \$75,000 - \$100,000 | (23) 18 |
| 10.01 - 15 acres | (12) 12 \$23,500 - \$400,000 | (0) 0 | (3) 2 \$15k-\$125k | \$100,000 - \$150,000 | (27) 30 |
| 15.01 - 20 acres | (6) 5 \$35,000 - \$160,000 | (0) 0 | (5) 4 \$8k-\$160k | \$150,000 - \$175,000 | (9) 8 |
| 20.01 - 30 acres | (17) 17 \$19,000- \$786,000 | (0) 0 | (4) 5 \$40k-\$180k | \$175,000 - \$200,000 | (1) 2 |
| 30.01 - 50 acres | (3) 3 \$315,000 - \$1.6m | (0) 0 | (1) 2 \$23k-\$32k | \$200,000 - \$250,000 | (2) 2 |
| 50+ acres | (3) 2 \$60,000 - \$140,000 | (0) 1 \$500k | (2) 2 \$98k - \$180k | \$250,000 - \$300,000 | (1) 1 |
| | | | | \$300,000 - \$400,000 | (3) 4 |
| | | | | \$400,000+ | (2) 2 |

*Commercial/Development & lots in the Canyon not included
 ** Large acreage sales in hay production reported on Farm/Ranch Sales